

Brown Golf: Founded January 2011

Brown Golf is a growing golf management company that currently operates twenty-seven golf courses among twenty facilities in seven states. The company is currently located in: VT, PA, NC, SC, GA, FL, & MO. Recognized by Golf Inc as a top 25 management company in 2015, 2016, 2017, and 2018 the company continues to grow and provide the right individuals with long term opportunities. The company is based in Camp Hill, PA and we are looking for the right fit to continue to build our brand into the most sophisticated, well trained, group of golf operations professionals in the market today. If you believe you deliver a high business acumen and are a leader, we believe we can train you in the world of golf.

Brown Golf is providing Golf Operations Manager positions throughout its organization. These positions are the leaders of our golf facilities.

Who are we looking for?

1. Business Professionals looking for a new career
2. Assistant Golf Professional looking to advance his/her career
3. Club Department Director looking to move into a leadership role
4. PGA Member who wants to join an organization with a strong business acumen
5. Private club employees looking to work outside of the typical private club political dynamic
6. Strong candidates that will prove themselves through the interview process

The skillset we need is an individual who is numbers oriented, organized, computer literate, and has great interpersonal skills. A golf background is not necessary, but any familiarity is a positive. We need individuals that want to work in a corporate setting, that want to think about the golf business differently, that want to be a part of an innovative growing golf company that will continue to provide unique opportunities for advancement.

Brown Golf is offering the opportunity to apply for a Golf Operations Manager position. This position has a strong business focus and is meant for individuals that want to learn quickly and will deliver an impact. All applicants must be willing to relocate based on business opportunities. Any applicant that is willing to work 50% of their time in one market and 50% of their time in another market will be highly sought after.

Salary Range: \$45,000 to \$67,000 w/ Health Insurance Benefits

Process for Applying:

- Please provide Beth Freeman, HR Manager with a resume via email bfreeman@browngolf.net.
- Please answer the attached questionnaire



What excites you about this opportunity?

What is your background? How does it apply to this job posting?

Give an example of how you were revenue focused in a prior position? How might that apply to a role with Brown Golf?

Expand on your familiarity with computers, point of sales systems, websites, social media, and tee sheets?

How do inventory analysis, pricing analysis, and rate channel analysis differ in your mind?

Give an example of how you implement a training program? Be detailed.

Please expand on your skillset as it relates to Sales & Marketing?

Why should you be considered for this position?